



EFU
General
wins
FPCCI
Achievement
Award



EFU General wins
Best Corporate Report Award



EFU General wins
Environment Excellence Award

AAA+

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EFU General wins FPCCI Achievement Award



EFU General Insurance Limited has been awarded “6th FPCCI Achievement Award” by the Federation of Pakistan Chambers of Commerce & Industry. Mr. Mohammad Sohail Nazir, Deputy Executive Director of EFU General received this award from Mr. Mamnoon Hussain, President, Islamic Republic of Pakistan.

The Award was given to those organizations that have made sustained and lasting contribution in socio-economic development of the country to build its image. It is a matter of pride that EFU has been winning this award for six consecutive years.

Today, with over 85 years of winning the customers' trust, EFU is Pakistan's largest and the oldest general insurer, always ready to go on extra mile to serve the customers better.

EFU General has always been providing a diversified range of insurance services to fulfill all the needs of its customers, whether they are commercial or individual clients. EFU has built a diversified customer base, enhanced its expertise and always stood by its promises.

During the year 2017 EFU had under written premium (including Takaful contribution) of Rs20 billion. EFU is the first general insurance company in the history of Pakistan to achieve this milestone.

EFU is protected by the strongest and top rated reinsurers around the globe this gives it a competitive edge over other Insurers. EFU is rated by JCR-VIS and PACRA. Both the rating agencies have assigned ratings of AA+ with stable outlook. EFU is also ISO 9001:2015 certified company.

EFU is the most trusted brand and pioneer of the insurance industry, which has also been playing key role in providing covers to projects under China-Pakistan Economic Corridor (CPEC). It has always played the role of a leader of the emerging insurance industry of Pakistan by providing quality human resource and diversified port folio to meet customer needs.

EFU General conferred Best Corporate Report Award



Mr. Altaf Qamruddin Gokal receiving award from Mr. Richard Morin. (L to R): Mr. Riaz A. Rehman, President ICAP and Mr. Zia ul Mustafa Awan, President ICMAP also seen.

EFU General Insurance Limited was conferred with Best Corporate Report Award 2017 in the category of the Non-Banking Financial Institutions. Mr. Altaf Qamruddin Gokal, Chief Financial Officer of the company received this award from Richard Morin, Managing Director, Pakistan Stock Exchange (PSX).

The Joint Committee of The Institute of Chartered Accountants of Pakistan (ICAP) and The Institute of Cost and Management Accountants of Pakistan (ICMAP) conducts an exercise every year to select the best annual report and sustainability report for each sector. The Non-Banking Financial Institutions sector comprises of all Insurance Companies (life and non-life), Leasing Companies, Brokerage Houses, Investment Companies and Modaraba Companies.

The award is a testimony to the hard work that has been put in making the report conforming to the highest standards of compliance, improved quality of disclosure and presentation. It also signifies the strength of EFU in insurance industry.

The award distribution ceremony was attended by business leaders from across the country, regulators and senior accounting professionals.



L to R: Mr. Waqas Younas, Mr. Amin Punjani, Mr. Rizwan Ahmed, Mr. Altaf Qamruddin Gokal, Mr. Aslam A. Ghole, Mr. Murtaza Noorani, Mr. Arshad Ali Khan, and Mr. Kashif Karim Gillani of EFU General Insurance Limited

EFU General conferred Environment Excellence Award



EFU General Insurance Limited has been conferred with the 15th Environmental Excellence Award 2018. Syed Mehdi Imam, Advisor, EFU General Insurance received this award on the basis of outstanding performance in the field of environmental protection and related disciplines during last year.

Caretaker Sindh Minister for Environment and Climate Change Mr. Jameel Yusuf was the chief guest. The National Forum for Environment & Health (NFEH) in collaboration with its partner and allied organizations organized the ceremony.

The Chief Guest lauded the untiring efforts of NFEH in organizing the award ceremony every year without any break. He said that owing to such institutionalized efforts to eulogize excellence in the field of environmental protection, more companies were being encouraged to play their due part towards the same vital socio-economic cause.

He urged the officials of provincial Environment Department to adopt a friendly approach towards the industrialists, the NGOs, and chambers of commerce to resolve the longstanding environmental problems concerning the businesses and industries in a friendly manner.

Sindh Additional Chief Secretary for Environment and Climate Change Mr. Mukhtar Hussain Soomro also spoke on the occasion and shed light on the efforts of Sindh government to duly implement the Sindh Environmental Protection Act-2014.

Mr. Nadeem Arif Jury member & CEO of Environmental Management Consultants briefed about appraisal criteria for environment excellence award, President NFEH Naeem Qureshi appreciated award winning organisations on their commitment with society & country as well.

Independence Day Celebrations



Southern Zone



Marine, Miscellaneous & Reinsurance, H.O.



Central Division



Crescent Branch



Metropolitan Division



Jinnah Division



Mehran Branch



Corporate Division



City Branch Karachi



SITE Division

Technical Training Program



A Technical Training Program was organized by HR, Head Office in collaboration with Northern Zone at Lahore. This 5 days in-house training program was attended by fourth group of Administrative Officers of the Punjab Region. Mr. Darius H. Sidhwa, Executive Director, conducted this training program and discussed the following subjects:

- Business Interruption/Loss of Profit Insurance.
- Risk Management.
- Product Liability Insurance.
- Market conduct and Insurance Rules 2017.
- Reading financial report of insurance companies.

All the participants took keen interest in learning and enjoyed this training program. They shared their experiences with each other through group discussions and appreciated the efforts of Mr. D. H. Sidhwa and HR, Head Office. The participants suggested that such training programs on other subjects may be arranged in the future as well.

At the conclusion of program, certificates were distributed among the participants. Certificate distribution ceremony was graced by Mr. Liaquat Ali Khan, Sr. Executive Vice President, Lahore Division.

Certificate Distribution Ceremony





*Eid-ul-Azha
Milan
Mosaic*



CONGRATULATIONS

Excellent Performance Award

Mr Javed Iqbal Barry Deputy Executive Director Central Division Unit B is receiving Excellent Performance award from Mr. Irfan Khan Divisional Head Procurement and Supply Chain Function Pak Suzuki Motor Company Ltd at 7th Import Management Conference held at the Pearl Continental Hotel, Karachi.



Master Degree

Mr Mehran Khan Ghalo, Manager, Marine & Aviation, Head Office has completed his Master of Project Management from Shaheed Zulfikar Ali Bhutto Institute of Science and Technology, Karachi Campus.



Won ICATS contest

Baby Imama Nisar D/o Syed Nisar Ahmed, Assistant Vice President, Jinnah Division secured first position at Institute Level ICATS English Linguistics Contest 2018.



Meritorious 25 Years



To commemorate silver jubilee association with EFU General Insurance Ltd. Mr. Usman Ali Khan, Sr. Executive Vice President & Branch Head of Faisalabad Branch presenting a Gold Medal and Certificate to Mr. Zafar Iqbal of Faisalabad Branch.

Hajj Mubarak

Following Officers of EFU General performed *Hajj*.
EFU Family members congratulate them for this sacred pilgrimage.



Ms. Ansa Azhar
Sr. Executive Vice President
Corporate Division



Mr. M. Idress Abbasi
Sr. Vice President
SITE Division



Mr. M. Yamin
Assistant Vice President
SITE Division



Mr. Mohsin Bawany
Deputy Manager
Corporate Division

Result of Quiz - 28 'Motor Insurance'

Correct entries for the 28th Quiz Contest were twelve. The award distribution ceremony was held at EFU House, Karachi where Mr. Jaffer Dossa, Sr. Advisor, Southern Zone distributed the prizes among three lucky winners. The names of the successful participants whose solutions were 100% correct are:

1. Ms. Faiza Faisal	Manager	Clifton Division
2. Ms. Ghulam Fatima	Manager	Marine & Aviation Claim, H.O.
3. Mr. Mehran Khan Ghaloo	Manager	Marine & Aviation U/W, HO
4. Ms. Sana Parveen	Manager	Corporate Division
5. Muhammad Alam	Assistant Manager	Corporate Division
6. Mr. Ali Shan Ashiq Ali	Executive Officer	Corporate Division
7. Ms. Amina Faisal	Executive Officer	SITE Division
8. Mr. M. Saqib Durray	Executive Officer	Corporate Division
9. Syed Mehmood Ali	Executive Officer	Corporate Division
10. Mr. Muhammad Nafees	Executive Officer	Corporate Division
11. Ms. Shameen A. Khalid	Executive Officer	Corporate Division
12. Ms. Hiba Mirza	Junior Officer	Corporate Division

Lucky Winners



Ms. Ghulam Fatima, Mr. Mehran Khan Ghaloo and Ms. Sana Parveen receiving prizes from Mr. Jaffer Dossa. Mr. D. H. Sidhwa, Executive Director, HR, Head Office also seen.

Solution of Motor Insurance Quiz

1.	If your car is damaged in an accident, your insurance company will compensate you for the cost of brand new car.	False
2.	Comprehensive policy covers accidental loss only.	False
3.	In case of any modification, it is insured's responsibility to inform Insurance company immediately.	True
4.	It is possible to purchase insurance coverage soon after your car met an accident.	False
5.	The insured is responsible to take all reasonable steps to safeguard the vehicle from loss or damage.	True
6.	If car is destroyed in Riot & Strike, only third party liability cover will pay for it.	False
7.	Act liability policy is mandatory by Motor Vehicle Act 1939.	True
8.	Flooding is covered in motor third party policy.	False
9.	Terrorism premium of private vehicle under comprehensive coverage is Rs. 1,200/-	False
10.	The company shall not be liable to make payment in respect of loss or damage to accessories by burglary house-breaking or theft unless motorcycle is stolen at the same time.	True

Happy
Birthday
to you!



*Wishing you success, joy
and happiness always!*

1.	Ali Muhammad	Manager (Dev.)	Corporate Division	20-Oct
2.	Shaheen Pervaiz	Manager (Dev.)	Central Division	20-Oct
3.	Arslan Afzal	Junior Officer	Sialkot Branch	20-Oct
4.	Muhammad Akram Zahidi	Daftri/Qasid	Sargodha Branch	20-Oct
5.	Khalid Akhtar	Vice President	Finance, Head Office	21-Oct
6.	Muhammad Kashif Hussain	Assistant Manager	I.T. Department	21-Oct
7.	Muhammad Saleem	Assistant Manager	Lahore Division	21-Oct
8.	Quaid Jauhar	Sr. Executive Vice President	Property, Head Office	22-Oct
9.	Nabiha Numaan	Manager	Finance, Head Office	22-Oct
10.	Nadia Khan	Deputy Manager	Clifton Division	22-Oct
11.	Muhammad Anwar	Development Officer	Gulberg Branch	22-Oct
12.	Usman Khaliq	Executive Officer	Islamabad Branch	23-Oct
13.	Syed Hassan Ali	Development Officer	SITE Division	23-Oct
14.	Mohsin Ali	Junior Assistant (Cadre)	Jinnah Division	23-Oct
15.	Mansoor Ahmed	Assistant Manager	Central Division	24-Oct
16.	Shehzad Ali Shivjani	Vice President (Dev.)	Central Division	25-Oct
17.	Amir Alvi	Assistant Vice President	Islamabad Branch	25-Oct
18.	Aamir Saleem Khan	Manager (Dev.)	New Unit Lahore	25-Oct
19.	Maheen Dada	Executive Officer	Corporate Division	25-Oct
20.	Abrar Khan	Daftri/Qasid	Leeds Centre Branch	25-Oct
21.	Zohaib A.Khan	Sr. Vice President	Property, Head Office	26-Oct
22.	Muhammad Nawaz Khan	Deputy Manager	New Garden Town Branch	26-Oct
23.	Azmatullah	Daftri/Qasid	Goth Machi Branch	26-Oct
24.	Mahmood Ali Khan	Deputy Exec. Director (Dev.)	Faisalabad Branch	27-Oct
25.	Syed Jaweed Envor Rizvi	Assistant Exec. Director (Dev.)	Central Division (A.L. Unit)	27-Oct
26.	Abul Nasar	Vice President (Dev.)	Metropolitan Division (A.K. Unit)	27-Oct
27.	Kayomarz H Sethna	Sr. Vice President (Dev.)	Central Division	27-Oct
28.	Waqar Ul Hasan	Assistant Manager	WTO, Head Office	27-Oct
29.	Syed Zaigham Abbas	Manager	Central Unit	28-Oct
30.	Ali Kausar	Deputy Executive Director	City Karachi Branch	29-Oct
31.	Ghulam Haider	Executive Vice President	I.T., Head Office	29-Oct
32.	Ghazala Ambreen	Manager (Dev.)	Al-Hamd Branch	29-Oct
33.	Muhammad Maaz Anwar	Junior Officer	Metropolitan Division	30-Oct
34.	Muhammad Ashraf	Daftri/Qasid	Islamabad Branch	30-Oct
35.	Mirza Ather Ali Khan	Advisor	Rawalpindi Division	31-Oct
36.	S. Aftab Hussain Zaidi	Executive Director	Rawalpindi Division	31-Oct
37.	Kamran Bashir	Sr. Executive Vice President	Central Division (A.L. Unit)	31-Oct
38.	Muhammad Imran Naeem	Sr. Executive Vice President (Dev.)	Denso Hall Branch	31-Oct
39.	Zohair M. Arif Sharif	Senior Vice President	Property, Head Office	31-Oct

Mr. Saleem Tariq Ahmed, Executive Director (Dev.), Central Division (Unit-C), Syed Imam Shah, Deputy Manager, Window Takaful Operations, H.O. and Mr. Shahid Masood, Deputy Manager, Leeds Centre Branch recently passed away. *Inna Lillahay Wa Innah Elahay Rajion.*

Condolence Meeting

Condolence meeting was held at Head Office which was attended by Senior Executives, Officers and staff members. *Fatiha* was offered for departed souls. May Almighty Allah give patience and courage to the bereaved families to bear these losses (*Ameen*).



Mr. Saleem Tariq



Syed Imam Shah



Mr. Shahid Masood



Quiz 29

Miscellaneous Insurance / Credit & Suretyship

Refresh Your Underwriting Skills and Win Prizes

Select The Box You Think is Correct

1.	Travel Insurance provides indemnification against Loss of credit card benefit and does not provide assistance service.	True	False
2.	Workmen Compensation Insurance death benefit covers liability upto PKR 500,000/- in Sindh as per the WC act.	True	False
3.	Employers Liability Insurance has been enacted as mandatory insurance as per law and covers death benefit liability upto PKR 500,000/- in Pakistan.	True	False
4.	In Bankers Blanket Bond Insurance, no coverage for any loss if the contents of the instrument/cheque are itself forged but the instrument is genuinely signed	True	False
5.	Safe Deposit Box Contents insurance Policy covers any loss or damage to the furniture, fixture and office contents due to burglary or robbery or any such attempts	True	False
6.	Money Insurance Policies are always issued on the basis of annual wages of employees.	True	False
7.	Performance Bond issued by the surety guarantees that the contractor will perform the obligation as per the contract agreement.	True	False
8.	Bid Bond is also called as Advance Payment Guarantee.	True	False
9.	Public Liability Insurance provides coverage for third party's property if lost mysteriously.	True	False
10.	In case of Mobilization Advance Payment bond, the liability of the surety is limited to the un-recovered amount of the bond which has not been adjusted by the Employer or the bond value covered whichever is less.	True	False

Terms and Conditions

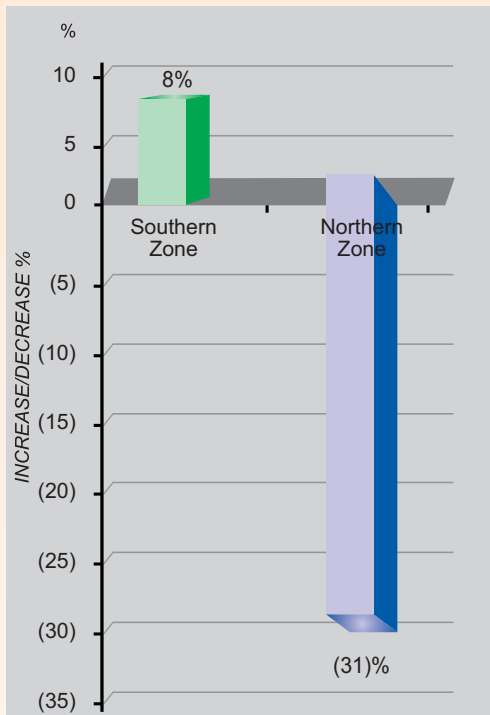
- ◆ All Officials (Except Miscellaneous Department, H.O.) can participate in this contest.
- ◆ Prizes will be awarded to three correct replies. If correct entries are more than three, selection will be by ballot.
- ◆ Correct answers will also be published in General Connection so that participants may tally their entries.
- ◆ Entries will be accepted till 5 November, 2018.
- ◆ This form may be photostated.
- ◆ All entries should be sent to Chief Editor of General Connection.
- ◆ Give your full name, designation and official address in the space provided:

Name: Designation:

Office: Signature:

Score

Growth of Zones Based on Premium Performance Upto June 2018 as compared to June 2017

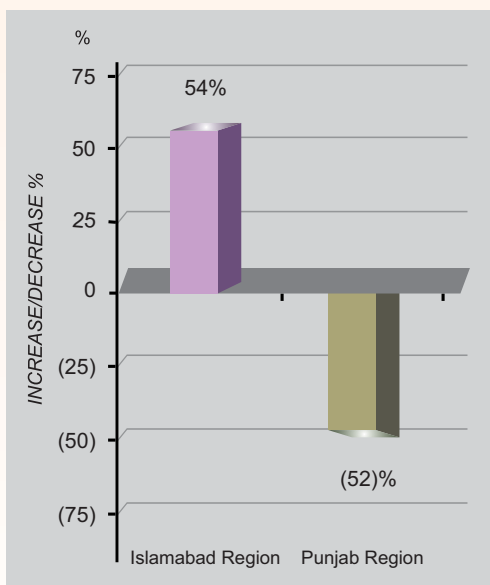


Mr. Jaffer Dossa
Sr. Advisor
Head of Southern Zone



Mr. Qamber Hamid
Sr. Deputy Managing Director
Head of Northern Zone

Growth of Regions Based on Premium Performance Upto June 2018 as compared to June 2017



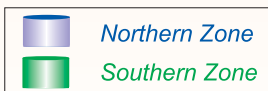
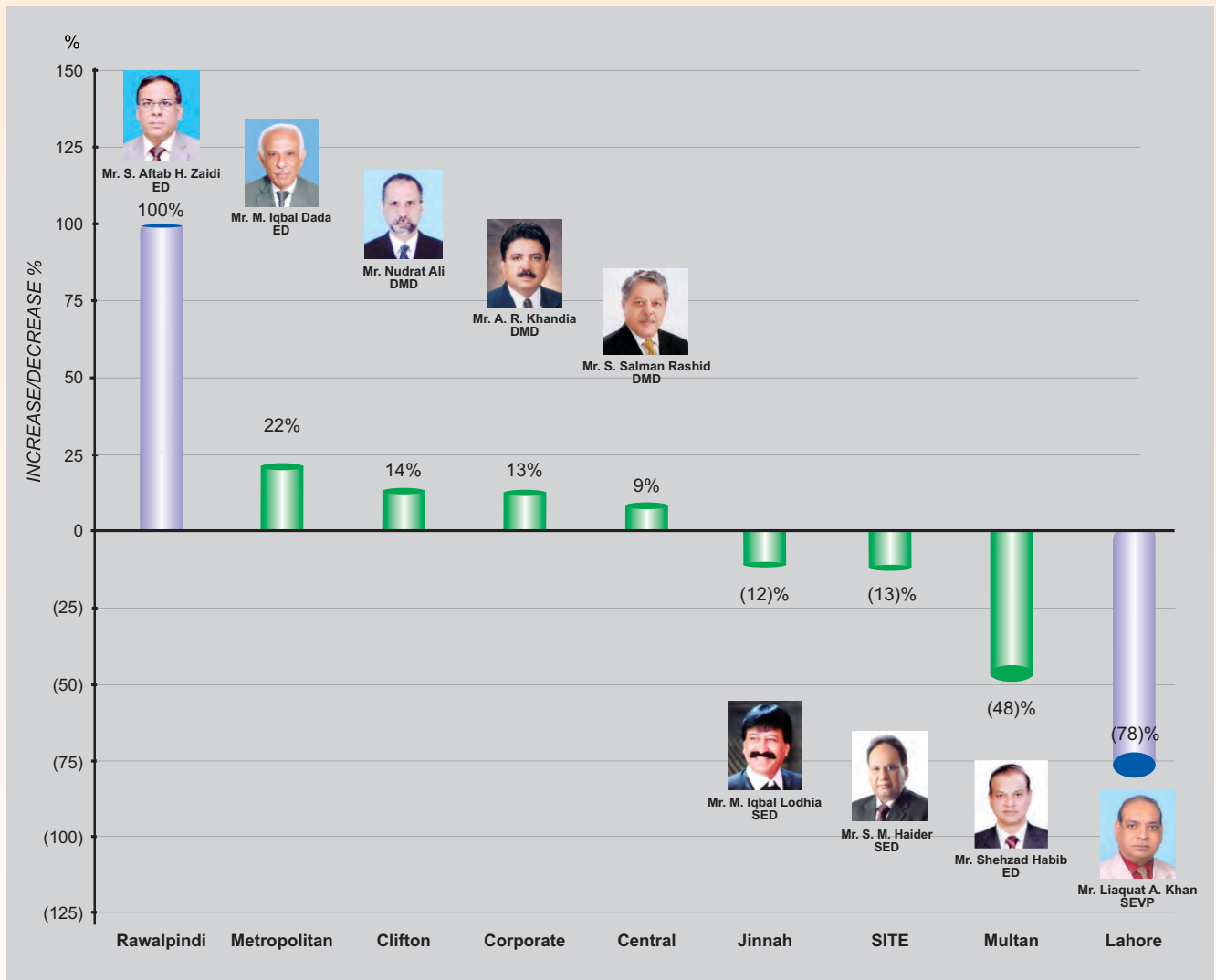
Mr. M. Akber Awan
Deputy Managing Director
Head of Islamabad Region



Mr. Shaukat Saeed Ahmed
Advisor
Head of Punjab Region

Growth of Divisions Based on Premium Performance

Upto June 2018 as compared to June 2017



Score

RANK-WISE Premium Performance of Divisions

Upto June 2018



Name of Division	Rank
Clifton Division	1
Central Division	2
Corporate Division	3
Rawalpindi Division	4
SITE Division	5
Metropolitan Division	6
Lahore Division	7
Jinnah Division	8
Multan Division	9

Top 3 Divisions



Mr. Nudrat Ali
Deputy Managing Director
Clifton Division



Mr. Salman Rashid
Deputy Managing Director
Central Division



Mr. A. R. Khandia
Deputy Managing Director
Corporate Division

Score

RANK WISE Premium Performance of Branches/Units

Upto June 2018 as compared to June 2017

Branch/Unit	Rank	
	2018	2017
Gulberg Arcade Unit	1	2
City, Rawalpindi Branch	2	22
Bank Square Branch	3	3
Gulberg Branch	4	5
A.W.P. Unit	5	11
Islamabad Branch	6	1
City, Karachi Branch	7	6
Faisalabad Branch	8	4
Tower Branch	9	9
New Unit Lahore	10	7
Al-Hamd Branch	11	10
Leeds Center Branch	12	8
Ichhra Branch	13	13
Crescent Branch	14	12
Hyderabad Branch	14	14
Peshawar Branch	15	15
Model Branch	15	17
City, Lahore Branch	15	20
Denso Hall Branch	16	18
Port View Branch	16	21
Mehran Branch	17	16
Al-Muqet Branch	18	19
Gujranwala Branch	19	22
City, Faisalabad Branch	19	27
Sialkot Branch	20	23
New Garden Town Branch	20	25
Jamrud Road Branch	21	24
Sahiwal Branch	21	26
Sargodha Branch	22	28

	Northern Zone
	Southern Zone

Top Three Leaders of the Year

Northern Zone



Sitwat Mehmood Butt
Gulberg Arcade Unit



Agha Ali Khan
City Rawalpindi Br.



Babar A. Sheikh
Bank Square Branch

Southern Zone



A. Wahab Polani
A. W. P Unit



Ali Kausar
City Karachi Branch



Salim Razak Branchari
Tower Branch

Score

Top - 10 Divisions/Branches Based on Operating Surplus Upto June 2018

Rank	Name of Division/Branch	%
1	Clifton Division	91
2	Islamabad Branch	86
3	City Rawalpindi Branch	78
4	Lahore Division	76
5	Jinnah Division	63
6	City Branch Lahore	62
7	Corporate Division	58
8	SITE Division	55
9	Faislabad Branch	54
	New Garden Town Branch	54
10	Leeds Centre Branch	53
	Model Branch	53

■	Northern Zone
■	Southern Zone

Top - 3 Super Stars

Northern Zone

Southern Zone



Liaquat Ali Khan
Lahore Division



Agha Ali Khan
City Rawalpindi Branch



Malik Firdaus Alam
Islamabad Branch



Nudrat Ali
Clifton Division



M. Iqbal Lodhia
Jinnah Division



A. R. Khandia
Corporate Division

Score

Recovery Performance

Upto June 2018

Top - 15 Players

#	Division/Branch	%
1	City Rawalpindi Branch	100
2	Mehran Branch	99
3	Islamabad Branch	98
	Hyderabad Branch	98
4	Multan Division	95
	Sialkot Branch	95
5	Sahiwal Branch	93
	Leeds Centre Branch	93
6	SITE Division	92
7	Lahore Division	91
	Bank Square Branch	91
8	Denso Hall Branch	89
9	City Lahore Branch	88
10	Corporate Division	87
11	Rawalpindi Division	86
	Central Division	86
	Sargodha Branch	86
12	Jinnah Division	85
13	Gujranwala Branch	82
	Peshawar Branch	82
14	New Garden Town Branch	78
	Ichhra Branch	78
15	Gulberg Branch	76

Top - 3 Leading Players

Northern Zone



Agha Ali Khan
City Rawalpindi Branch



Malik Firdaus Alam
Islamabad Branch



M. Naeem Ahsan
Sialkot Branch

Southern Zone



Mazhar H. Qureshi
Mehran Branch



M. Amin Sattar
Hyderabad Branch



Shehzad Habib
Multan Division



Score

Remittance Performance

Upto June 2018

Top - 15 Net Remitters

Divisions/Branches Which have made maximum Net Remittance to H.O.	Rank	
	Remittance	Gross Premium
Clifton Division	1	6
Central Division	2	3
SITE Division	3	2
Rawalpindi Division	4	5
Corporate Division	5	8
Jinnah Division	6	9
Metropolitan Division	7	7
Lahore Division	8	13
City Rawalpindi Branch	9	1
Gulberg Arcade Unit	10	11
Islamabad Branch	11	4
Bank Square Branch	12	12
Multan Division	13	21
New Unit Branch	14	19
Tower Branch	15	18

Top - 3 Leading Net Remitters

Northern Zone



S. Aftab H. Ziadi
Rawalpindi Division



Liaquat Ali Khan
Lahore Division



Agha Ali Khan
City Rawalpindi Branch

Southern Zone



Nudrat Ali
Clifton Division



S. Salman Rashid
Central Division



S. M. Haider
SITE Division



Top 10 Marketing Executives Classwise Premium Upto June 2018

Northern Zone

Property Insurance

1. Faraz Javed	City Rawalpindi Branch
2. Imran Ghaffar Paracha	Gulberg Arcade Unit
3. Haji M. Shakeel	New Unit Branch
4. Imdadullah Awan	Islamabad Branch
5. Muhammad Farooq	Gulberg Branch
6. Azharul Hasan Chishty	Leeds Centre Branch
7. Mehmood Ali Khan	Faisalabad Branch
8. Rana Khalid Manzoor	Gulberg Arcade Unit
9. Saleem Babar	Leeds Centre Branch
10. Ahmed Saeed Khan	Al-Hamd Branch

Top Three



Faraz Javed
City Rawalpindi



Imran Ghaffar Paracha
Gulberg Arcade Unit



Haji M. Shakeel
New Unit Branch

Marine Insurance

1. Somia Ali	Islamabad Branch
2. Muhammad Farooq	Gulberg Branch
3. Mehmood Ali Khan	Faisalabad Branch
4. Imdadullah Awan	Islamabad
5. Imran Ghaffar Paracha	Gulberg Arcade Unit
6. Khalid Mehmood	Al-Hamd Branch
7. M. Arif Bhatti	Gujranwala Branch
8. Azharul Hasan Chishty	Leeds Centre Branch
9. Shahid Raza Kazmi	Al-Hamd Branch
10. M. Rizwan-ul-Haq	Gulberg Branch

Top Three



Somia Ali
Islamabad Branch



Muhammad Farooq
Gulberg Branch



Mehmood Ali Khan
Faisalabad Branch

Motor Insurance

1. Imdadullah Awan	Islamabad Branch
2. Muhammad Imran	Al-Falah Branch
3. Athar Qureshi	Gulberg Arcade Unit
4. Muhammad Farooq	Gulberg Branch
5. Ahmed Saeed Khan	Al-Hamd Branch
6. Ejaz Ahmed	Islamabad Branch
9. M. Haroon Akbar	Rawalpindi Division
7. Saleem Babar	Leeds Centre Branch
8. Arshad Iqbal	Peshawar Branch
10. Faraz Javed	City Rawalpindi Branch

Top Three



Imdadullah Awan
Islamabad Branch



M. Imran
Al-Falah Branch



Athar Qureshi
Gulberg Arcade Unit

Miscellaneous Insurance

1. Khalid Mehmood	Al-Hamd Branch
2. Ejaz Ahmed	Islamabad Branch
3. Ahmed Saeed Khan	Al-Hamd Branch
4. Haji M. Shakeel	New Unit Branch
5. Muhammad Farooq	Gulberg Branch
6. Arshad Iqbal	Peshawar Branch
7. Atif Muzzaffar	Islamabad Branch
8. Mubashar Saaleem	Al-Hamd Branch
9. Alina Zehra	Bank Square Branch
10. Amjad Khan	Bank Square Lahore

Top Three



Khalid Mehmood
Al-Hamd Branch



Ejaz Ahmed
Islamabad Branch



Ahmed Saeed Khan
Al-Hamd Branch

Score

Top 10 Marketing Executives Classwise Premium Upto June 2018

Southern Zone

Property Insurance

1. Aamir Ali Khan	Jinnah Division
2. A. Wahab Polani	Jinnah Division (A.W.P. Unit)
3. Jahangir A. Shaikh	Corporate Division (J. P. Unit)
4. Muhammad Aamir	Metropolitan Div. (A.K Unit)
5. Kothawala (Group)	Metropolitan Division
6. M. Anis-ur-Rehman	SITE Division
7. S. Imran Zaidi	Central Division
8. Adeel Ahmed	Central Division (Unit-A)
9. Muneeb Farooq Kothawala	Metropolitan Division
10. Agha S. U. Khan	Metropolitan Division

Top Three



Aamir Ali Khan
Jinnah Division



A. Wahab Polani
Jinnah Division
(AWP Unit)



Jahangir A. Shaikh
Corporate Division
(J.P. Unit)

Marine Insurance

1. Sheraz Ansari	Corporate Division
2. Jahangir A. Shaikh	Corporate Division (J. P. Unit)
3. A. Wahab Polani	Jinnah Division (A.W.P. Unit)
4. Muhammad Aamir	Metropolitan Div. (A. K. Unit)
5. Kothawala (Group)	Metropolitan Division
6. Ghaffar A. Karim	Central Division (Unit B)
7. Ali Safdar	SITE Division
8. S. Imran Zaidi	Central Division
9. Khalid Saleem	Corporate Division
10. Syed M. Waseem	Central Division

Top Three



Sheraz Ansari
Corporate Division



Jahangir A. Shaikh
Corporate Division
(J.P. Unit)



A. Wahab Polani
Jinnah Division
(AWP Unit)

Motor Insurance

1. Ali Rafique Chinoy	Corporate Division
2. Jahangir A. Shaikh	Corporate Division (J. P. Unit)
3. S. Imran Zaidi	Central Division
4. Ali Safdar	SITE Division
5. Tauqir H. Abdullah	Clifton Division
6. S. Jaweed Envor	Central Division (A. L. Unit)
7. Adeel Ahmed	Central Division (Unit-A)
8. Hasan Abbas	SITE Division (A. L. Unit)
9. A. Wahab Polani	Jinnah Division (A.W.P. Unit)
10. Zeeshan Ali Memon	SITE Division (A. L. Unit)

Top Three



Ali Rafique Chinoy
Corporate Division



Jahangir A. Shaikh
Corporate Division
(J.P. Unit)



S. Imran Zaidi
Central Division

Miscellaneous Insurance

1. Ali Rafique Chinoy	Corporate Division
2. Jahangir A. Shaikh	Corporate Division (J.P. Unit)
3. A. Wahab Polani	Jinnah Division (A.W.P. Unit)
4. Babar Zeeshan	Mehran Branch
5. M. Anis-ur-Rehman	SITE Division
6. S.Imran Ziadi	Central Division
7. Aamir Ali Khan	Jinnah Division
8. Ali Safdar	SITE Division
9. Syed Nisar Ahmed	Jinnah Division
10. Maqbool Ahmed	Jinnah Division

Top Three



Ali Rafique Chinoy
Corporate Division



Jahangir A. Shaikh
Corporate Division
(J.P. Unit)



A. Wahab Polani
Jinnah Division
(AWP Unit)

Galaxy of Star Performers Top Marketers of Divisions/Branches Gross Premium Basis in June 2018

Northern Zone



Imran Ghaffar Paracha
Gulberg Arcade Unit



Ahmed Saeed Khan
Al-Hamd Branch



Azharul Hassan Chishty
Leeds Centre Branch



Haji M. Shakeel
New Unit Branch



Muhammad Farooq
Gulberg Branch



Rashid Ali
City Branch, Lahore



Mahmood Ali Khan
Faisalabad Branch



Qasim Ayub
Al-Muqet Branch



Atif Muzaffar
Islamabad Branch



Muhammad Arif Bhatti
Gujranwala



Arshad Iqbal
Peshawar Branch



M. Haroon Akbar
Rawalpindi Division



Taimoor Zaib
Jamrud Road Branch



Ghulam Jaffar
City Branch, Faisalabad



Saqib Riaz
Lahore Division



Faraz Javed
City Rawalpindi Br.



M. Sohail
New Garden Town Br.



Mian Sikandar Sheraz
Ichhra Branch



Babar Sheikh
Bank Square Branch



M. Ashfaq
Sahiwal Branch



Salman Saeed
Sialkot Branch



S. Tayyab H. Gardezi
Model Branch



A. Shakoor Paracha
Sargodha Branch

Score

Galaxy of Star Performers Top Marketers of Divisions/Branches Gross Premium Basis in June 2018

Southern Zone



Ali Rafique Chinoy
Corporate Division



S. Imran Zaidi
Central Division



Ali Safdar
SITE Division



M. Aamir
A. K. Unit



Saad Reyaz
Metropolitan Division



A. Wahab Polani
A. W. P Unit



M. Imran Naem
Denso Hall Branch



Tahir Ali Zuberi
Crescent Branch



M. Mushtaq Najam
Multan Division



M. Awais Memon
Hyderabad



Tauqir H. Abdullah
Clifton Division



S. Zulfiqar Mehdi
City Branch, Karachi



Babar Zeeshan
Mehran Branch



Aamir Ali Khan
Jinnah Division



Khalid Usman
Port View Branch



M. Shoaib R. Bramchari
Tower Branch

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